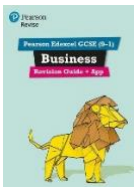


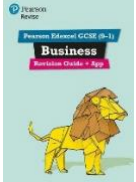
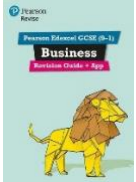
Subject: Business Studies GCSE

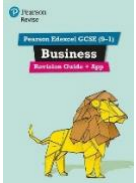
Year group: 10

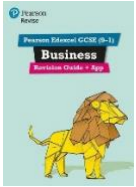
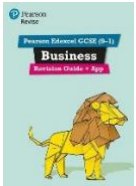
Exam board: Edexcel

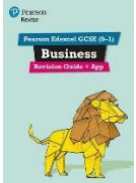
Summer Term:

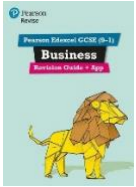
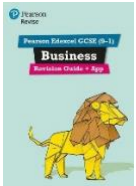
Topics Covered	Keywords	Useful Resources	Assessment opportunities	Revision ideas
1.4 Making the business effective				
1.4.1 The options for start-up and small businesses	Limited liability Assets Incorporated Unlimited liability Unincorporated Sole trade Partnership Deed of partnership Private limited company Shareholders Franchise Franchisor Franchisee	Student work booklet Powerpoints uploaded onto the google classroom  https://www.amazon.co.uk/Revise-Edexcel-Business-Revision-Guide/dp/129219071X https://www.tutor2u.net/business/store/theme-1-study-book-for-edexcel-gcse-business https://www.tutor2u.net/shop/resources/edexcel-gcse-business-knowledge-book	1.4 .1 key terms test Homework based on past 1.4.1 exam questions	<ul style="list-style-type: none"> • https://members.gcsepod.com/shared/podcasts/title/12840 • https://app.senecalearning.com/classroom/course/e7efbfa0-222a-11e8-9249-b5781fc38111/section/b5390790-22c7-11e8-9cbe-8f1123064fb1/session • https://www.bbc.co.uk/bitesize/guides/z48x7nb/revision/1 • https://quizlet.com/gb/342623654/business-14-key-terms-flash-cards/# • Flash cards with key terms • Past exam questions • https://quizlet.com/342623654/match?funnelUUID=5697e6b0-1e8d-4b2b-9b37-57d0ecf002ee
1.4.2 Business location	Labour Footfall Demographics National Living Wage Bulk-gaining product	Student work booklet Powerpoints uploaded onto the google classroom	1.4 .2 key terms test Homework based on past 1.4.2 exam questions	<ul style="list-style-type: none"> • https://members.gcsepod.com/shared/podcasts/chapter/81091 • https://app.senecalearning.com/classroom/course/e7efbfa0-222a-11e8-9249-b5781fc38111/section/baad5c80-

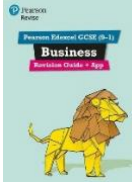
	<p>Bulk-reducing product Convenience good Shopping good Topography Inertia E-commerce M-commerce Multi-channel Undercut</p>	 <p>https://www.amazon.co.uk/Revise-Edexcel-Business-Revision-Guide/dp/129219071X</p> <p>https://www.tutor2u.net/business/store/theme-1-study-book-for-edexcel-gcse-business</p> <p>https://www.tutor2u.net/shop/resources/edexcel-gcse-business-knowledge-book</p>	<p>Retrieval questions set as homework's Seneca</p>	<p>22c7-11e8-9cbe-8f1123064fb1/session</p> <ul style="list-style-type: none"> • https://quizlet.com/342623654/match?funnelUUID=5697e6b0-1e8d-4b2b-9b37-57d0ecf002ee • Mind maps – linking concepts together • Cornell notes • https://www.bbc.co.uk/bitesize/guides/zjmfpg8/revision/1
<p>1.4.3 The marketing mix</p>	<p>Price war Product differentiation Brand loyalty Market share Recession Promotional mix Business plan SMART objectives Market research Target market</p>	<p>Student work booklet Powerpoints uploaded onto the google classroom</p>  <p>https://www.amazon.co.uk/Revise-Edexcel-Business-Revision-Guide/dp/129219071X</p> <p>https://www.tutor2u.net/business/store/theme-1-study-book-for-edexcel-gcse-business</p>	<p>1.4 .3 key terms test</p> <p>Homework based on past 1.4.3 exam questions</p> <p>Retrieval questions set as homework's Seneca</p>	<ul style="list-style-type: none"> • https://members.gcsepod.com/shared/podcasts/chapter/79935 • https://quizlet.com/342623654/match?funnelUUID=5697e6b0-1e8d-4b2b-9b37-57d0ecf002ee • https://app.senecalearning.com/classroom/course/e7efbfa0-222a-11e8-9249-b5781fc38111/section/fd115f40-22d6-11e8-9cbe-8f1123064fb1/session • Flash Cards • Mind maps – linking concepts together • Cornell notes • https://www.bbc.co.uk/bitesize/guides/z4wtmfr/revision/1

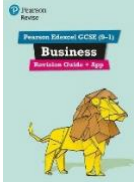
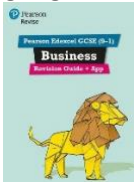
		https://www.tutor2u.net/shop/resources/edexcel-gcse-business-knowledge-book		
1.4.4 Business plans	Revenue Profit Cash flow Budgets Negative cash balance Overdraft Bank loan	<p>Student work booklet Powerpoints uploaded onto the google classroom</p>  <p>https://www.amazon.co.uk/Revision-Edexcel-Business-Revision-Guide/dp/129219071X</p> <p>https://www.tutor2u.net/business/store/theme-1-study-book-for-edexcel-gcse-business</p> <p>https://www.tutor2u.net/shop/resources/edexcel-gcse-business-knowledge-book</p>	<p>1.4 end of unit assessment</p> <p>Homework based on past 1.4.3 exam questions</p> <p>Retrieval questions set as homework's Seneca</p>	<ul style="list-style-type: none"> • https://members.gcsepod.com/shared/podcasts/chapter/78349 • https://quizlet.com/342623654/match?funnelUUID=5697e6b0-1e8d-4b2b-9b37-57d0ecf002ee • Flash Cards • Mind maps – linking concepts together • Cornel notes • https://www.bbc.co.uk/bitesize/guides/z7t3f4j/revision/1
Topic 1.5 Understanding external influences on business				

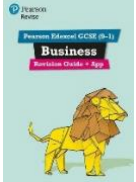
<p>1.5.1 Business stakeholders</p>	<p>Stakeholder Shareholders Private limited company Public limited company Stock exchange Profit Conflict</p>	<p>Student work booklet Powerpoints uploaded onto the google classroom</p>  <p>https://www.amazon.co.uk/Revise-Edexcel-Business-Revision-Guide/dp/129219071X</p> <p>https://www.tutor2u.net/business/store/theme-1-study-book-for-edexcel-gcse-business</p> <p>https://www.tutor2u.net/shop/resources/edexcel-gcse-business-knowledge-book</p>	<p>1.5. key terms test</p> <p>Homework based on past 1.5.1 exam questions</p> <p>Retrieval questions set as homework's Seneca</p>	<ul style="list-style-type: none"> • https://members.qcsepod.com/shared/podcasts/chapter/78334 • Flash Cards • Mind maps – linking concepts together • Cornel notes • https://app.senecalearning.com/classroom/course/e7efbfa0-222a-11e8-9249-b5781fc38111/section/8a228690-22df-11e8-9cbe-8f1123064fb1/session • https://quizlet.com/fr/870662617/business-15-key-terms-flash-cards/ • https://www.bbc.co.uk/bitesize/guides/z6scbdm/revision/1
<p>1.5.2 Technology and business</p>	<p>Real-time Cookies</p>	<p>Student work booklet Powerpoints uploaded onto the google classroom</p>  <p>https://www.amazon.co.uk/Revise-Edexcel-Business-Revision-Guide/dp/129219071X</p>	<p>1.5. key terms test</p> <p>Homework based on past 1.5.2 exam questions</p> <p>Retrieval questions set as homework's Seneca</p>	<ul style="list-style-type: none"> • https://members.qcsepod.com/shared/podcasts/chapter/81731 • Flash Cards • Mind maps – linking concepts together • Cornel notes • https://app.senecalearning.com/classroom/course/e7efbfa0-222a-11e8-9249-b5781fc38111/section/2b4fd460-22e4-11e8-9cbe-8f1123064fb1/session • https://www.bbc.co.uk/bitesize/guides/zdmfpg8/revision/1

		<p>https://www.tutor2u.net/business/store/theme-1-study-book-for-edexcel-gcse-business</p> <p>https://www.tutor2u.net/shop/resources/edexcel-gcse-business-knowledge-book</p>		
1.5.3 Legislation and business	Payment terms Legislation Reasonable care Induction Comply Minimum wage Discrimination Protected characteristic	Student work booklet Powerpoints uploaded onto the google classroom  <p>https://www.amazon.co.uk/Revise-Edexcel-Business-Revision-Guide/dp/129219071X</p> <p>https://www.tutor2u.net/business/store/theme-1-study-book-for-edexcel-gcse-business</p> <p>https://www.tutor2u.net/shop/resources/edexcel-gcse-business-knowledge-book</p>	1.5. key terms test Homework based on past 1.5.3 exam questions Retrieval questions set as homework's Seneca	<ul style="list-style-type: none"> • https://members.gcsepod.com/shared/podcasts/chapter/78484 • https://members.gcsepod.com/shared/podcasts/chapter/83193 • https://members.gcsepod.com/shared/podcasts/chapter/78491 • Flash Cards • Mind maps – linking concepts together • Cornel notes • https://app.senecalearning.com/classroom/course/e7efbfa0-222a-11e8-9249-b5781fc38111/section/3d5c0270-22e7-11e8-9cbe-8f1123064fb1/session • https://app.senecalearning.com/classroom/course/e7efbfa0-222a-11e8-9249-b5781fc38111/section/fdd1d62e-34b5-4d0e-9209-e3642ffd4648/session • https://www.bbc.co.uk/bitesize/guides/zmnr382/revision/1

<p>1.5.4 The economy and business</p>	<p>Levy Globalisation Bank of England Tax Imports Exports Gross Profit Exchange rates</p>	<p>Student work booklet Powerpoints uploaded onto the google classroom</p>  <p>https://www.amazon.co.uk/Revise-Edexcel-Business-Revision-Guide/dp/129219071X</p> <p>https://www.tutor2u.net/business/store/theme-1-study-book-for-edexcel-gcse-business</p> <p>https://www.tutor2u.net/shop/resources/edexcel-gcse-business-knowledge-book</p>	<p>1.5. 4 key terms test</p> <p>Homework based on past 1.5.4 exam questions</p> <p>Retrieval questions set as homework's Seneca</p>	<ul style="list-style-type: none"> • https://members.gcsepod.com/shared/podcasts/chapter/83199 • https://members.gcsepod.com/shared/podcasts/chapter/81719 • Flash Cards • Mind maps – linking concepts together • Cornell notes • https://app.senecalearning.com/classroom/course/e7efbfa0-222a-11e8-9249-b5781fc38111/section/18fb9540-22eb-11e8-9cbe-8f1123064fb1/session • https://www.bbc.co.uk/bitesize/guides/zdxynrd/revision/1
<p>1.5.5 External influences</p>	<p>Ethics Obsolete Social trends Environment Business cycle Boom Recession</p>	<p>Student work booklet Powerpoints uploaded onto the google classroom</p>  <p>https://www.amazon.co.uk/Revise-Edexcel-Business-Revision-Guide/dp/129219071X</p>	<p>1.5. key terms test</p> <p>Homework based on past 1.5.1 exam questions</p> <p>Retrieval questions set as homework's Seneca</p> <p>YEAR 10 MOCK EXAM ON THEME 1</p>	<ul style="list-style-type: none"> • https://members.gcsepod.com/shared/podcasts/chapter/81729 • Flash Cards • Mind maps – linking concepts together • Cornell notes • https://app.senecalearning.com/classroom/course/e7efbfa0-222a-11e8-9249-b5781fc38111/section/e9682430-22ed-11e8-9cbe-8f1123064fb1/session

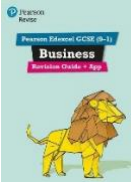
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Topic 2.5 Making human resource decisions				
2.5.1 Organisational structures	Layers Span of control Accountability Jargon Freelance	Student work booklet Powerpoints uploaded onto the google classroom  https://www.amazon.co.uk/Revision-Edexcel-Business-Revision-Guide/dp/129219071X https://www.tutor2u.net/business/store/edexcel-gcse-business-theme2-study-book	Key words Past papers – linked to 2.5 Exam practice 9 mark and 12 mark	<ul style="list-style-type: none"> • https://www.bbc.co.uk/bitesize/guides/z6v847h/revision/1 • https://app.senecalearning.com/classroom/course/e7efbfa0-222a-11e8-9249-b5781fc38111/section/22e4c4b0-2394-11e8-bb4b-e16fac146884/session • https://app.senecalearning.com/classroom/course/e7efbfa0-222a-11e8-9249-b5781fc38111/section/d5a22ff0-3287-11e8-8d00-2f0f0a030c1a/session • https://quizlet.com/gb/855244625/business-25-flash-cards/ • https://members.gcsepod.com/shared/podcasts/chapter/78498 • https://members.gcsepod.com/shared/podcasts/chapter/78534 • https://members.gcsepod.com/shared/podcasts/chapter/78505 • https://members.gcsepod.com/shared/podcasts/chapter/78448 • https://members.gcsepod.com/shared/podcasts/chapter/78455

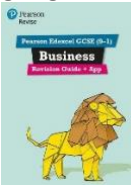
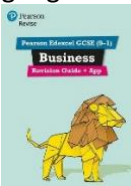
				<ul style="list-style-type: none"> • Flash Cards • Mind maps – linking concepts together • Cornel notes
2.5.2 Effective recruitment	<p>Roles</p> <p>Responsibilities</p> <p>Salary band</p> <p>Autonomy</p>	<p>Student work booklet</p> <p>Powerpoints uploaded onto the google classroom</p>  <p>https://www.amazon.co.uk/Revision-Edexcel-Business-Revision-Guide/dp/129219071X</p> <p>https://www.tutor2u.net/business/store/edexcel-gcse-business-theme2-study-book</p>	<p>Key words</p> <p>Past papers – linked to 2.5</p> <p>Exam practice 9 mark and 12 mark</p>	<ul style="list-style-type: none"> • https://www.bbc.co.uk/bitesize/guides/zbwhxyc/revision/1 • https://app.senecalearning.com/classroom/course/e7efbfa0-222a-11e8-9249-b5781fc38111/section/5ff7f680-2397-11e8-bb4b-e16fac146884/session • https://app.senecalearning.com/classroom/course/e7efbfa0-222a-11e8-9249-b5781fc38111/section/c1078182-3cc6-446f-ba9a-74069b9a24d2/session • https://members.gcsepod.com/shared/podcasts/chapter/78462 • https://members.gcsepod.com/shared/podcasts/chapter/78469 • Flash Cards • Mind maps – linking concepts together • Cornel notes
2.5.3 Effective training and development	<p>Productivity</p> <p>Legislation</p>	<p>Student work booklet</p> <p>Powerpoints uploaded onto the google classroom</p> 	<p>Key words</p> <p>Past papers – linked to 2.5</p> <p>Exam practice 9 mark and 12 mark</p>	<ul style="list-style-type: none"> • https://www.bbc.co.uk/bitesize/guides/zhqj8xs/revision/1 • https://app.senecalearning.com/classroom/course/e7efbfa0-222a-11e8-9249-b5781fc38111/section/b7031b50-239a-11e8-bb4b-e16fac146884/session • https://members.gcsepod.com/shared/podcasts/chapter/78476 • Flash Cards

		<p>https://www.amazon.co.uk/Revise-Edexcel-Business-Revision-Guide/dp/129219071X</p> <p>https://www.tutor2u.net/business/store/edexcel-gcse-business-theme2-study-book</p>		<ul style="list-style-type: none"> • Mind maps – linking concepts together • Cornel notes
2.5.4 Motivation	Motivation Retain Job satisfaction	<p>Student work booklet Powerpoints uploaded onto the google classroom</p>  <p>https://www.amazon.co.uk/Revise-Edexcel-Business-Revision-Guide/dp/129219071X</p> <p>https://www.tutor2u.net/business/store/edexcel-gcse-business-theme2-study-book</p>	<p>Key words</p> <p>Past papers – linked to 2.5</p> <p>Exam practice 9 mark and 12 mark</p>	<ul style="list-style-type: none"> • https://www.bbc.co.uk/bitesize/guides/zincbdm/revision/1 • https://app.senecalearning.com/classroom/course/e7efbfa0-222a-11e8-9249-b5781fc38111/section/d336ba00-31de-11e8-aad5-0594df063f3e/session • https://members.gcsepod.com/shared/podcasts/chapter/78517 • https://members.gcsepod.com/shared/podcasts/chapter/78524 • Flash Cards • Mind maps – linking concepts together • Cornel notes

Subject: Business Studies Year group: 11 Exam board: Edexcel

Summer Term:

Topics Covered	Keywords	Useful Resources	Assessment opportunities	Revision ideas
Topic 2.5 Making human resource decisions				
2.5.2 Effective recruitment	Roles Responsibilities Salary band Autonomy	Student work booklet Powerpoints uploaded onto the google classroom  https://www.amazon.co.uk/Revision-Guide/dp/129219071X https://www.tutor2u.net/business/store/edexcel-gcse-business-theme2-study-book	Key words Past papers – linked to 2.5 Exam practice 9 mark and 12 mark	<ul style="list-style-type: none"> • https://www.bbc.co.uk/bitesize/guides/zbwhxyc/revision/1 • https://app.senecalearning.com/classroom/course/e7efbfa0-222a-11e8-9249-b5781fc38111/section/5ff7f680-2397-11e8-bb4b-e16fac146884/session • https://app.senecalearning.com/classroom/course/e7efbfa0-222a-11e8-9249-b5781fc38111/section/c1078182-3cc6-446f-ba9a-74069b9a24d2/session • https://members.gcsepod.com/shared/podcasts/chapter/78462 • https://members.gcsepod.com/shared/podcasts/chapter/78469 • Flash Cards • Mind maps – linking concepts together • Cornell notes

<p>2.5.3 Effective training and development</p>	<p>Productivity Legislation</p>	<p>Student work booklet Powerpoints uploaded onto the google classroom</p>  <p>https://www.amazon.co.uk/Revise-Edexcel-Business-Revision-Guide/dp/129219071X</p> <p>https://www.tutor2u.net/business/store/edexcel-gcse-business-theme2-study-book</p>	<p>Key words</p> <p>Past papers – linked to 2.5</p> <p>Exam practice 9 mark and 12 mark</p>	<ul style="list-style-type: none"> • https://www.bbc.co.uk/bitesize/guides/zhqj8xs/revision/1 • https://app.senecalearning.com/classroom/course/e7efbf-a0-222a-11e8-9249-b5781fc38111/section/b7031b50-239a-11e8-bb4b-e16fac146884/session • https://members.qcsepod.com/shared/podcasts/chapter/78476 • Flash Cards • Mind maps – linking concepts together • Cornel notes
<p>2.5.4 Motivation</p>	<p>Motivation Retain Job satisfaction</p>	<p>Student work booklet Powerpoints uploaded onto the google classroom</p>  <p>https://www.amazon.co.uk/Revise-Edexcel-Business-Revision-Guide/dp/129219071X</p> <p>https://www.tutor2u.net/business/store/edexcel-gcse-business-theme2-study-book</p>	<p>Key words</p> <p>Past papers – linked to 2.5</p> <p>Exam practice 9 mark and 12 mark</p> <p>Whole theme 2 past paper</p>	<ul style="list-style-type: none"> • https://www.bbc.co.uk/bitesize/guides/zjncbdm/revision/1 • https://app.senecalearning.com/classroom/course/e7efbf-a0-222a-11e8-9249-b5781fc38111/section/d336ba00-31de-11e8-aad5-0594df063f3e/session • https://members.qcsepod.com/shared/podcasts/chapter/78517 • https://members.qcsepod.com/shared/podcasts/chapter/78524 • Flash Cards • Mind maps – linking concepts together • Cornel notes